

# Using Q Methodology in Pharmacy Research: a Method Overview and a Pilot Study

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## Abstract

Q-methodology is a unique combination of the strengths of both qualitative and quantitative research technique that allows researchers to investigate the subjective viewpoints, beliefs, attitudes, and experiences of participants on a research topic. However, Q-methodology has not been widely used in pharmaceutical research. Therefore, the purpose of this article is to provide a brief overview of Q-methodology to readers in the pharmaceutical field and present a pilot study on factors influencing pharmacy customer satisfaction as an actual example illustrating the application of this method. We hope to capture interest and encourage more researchers to use Q-methodology in pharmaceutical research in the future.

**Key words:** Pharmacy, Q-methodology, Qualitative method, Quantitative method.

## INTRODUCTION

Q-methodology, also known as Q-technology or Q-sorting, is a unique combination of qualitative and quantitative research methods [1, 2]. Q-methodology—a powerful method—is used to study the “subjectivity” of people [3], points of view, opinions, beliefs, human relationships, etc. [4]. The technique was named “Q-methodology,” as its goal was to contrast with the traditional method called “R-methodology,” which used the multidimensional factor analysis in the study of psychological processes [5].

The Q-methodology emerged in 1935, when the English physicist and psychologist William Stephenson presented it in a letter to the “Nature” journal [6]. He was interested in finding new methods to study individual beliefs and attitudes. When developing the Q-methodology, he worked as an assistant to Spearman, who developed the factor analysis [7]. His contemporaries did not agree with his methods and seriously criticized its departure from the traditional factor analysis. As a result, the Q-methodology has not been used for a long time, but it was revived in the US during the 1970s and Britain during the 1990s and has been used widely up until now [8].

Currently, the use of the Q-method is significantly increasing in research in the field of psychology, social psychology, politics, etc. [9]. In the pharmaceutical field, the study using Q-methodology is limited. According to the data sources from Pubmed and Scholar, only two studies were found about Q-method application in the pharmaceutical field. Hazen et al. (2016) explored the viewpoint of medical and pharmaceutical experts on the role of clinical pharmacist in primary health care [10]. Renberg et al. (2010) described the different expectations of consumers in pharmacy encounters [11]. This paper aims to present an overview of Q-methodology and provide a pilot study as an illustrative example of its application in the pharmaceutical field.

## CONDUCTING Q-METHODOLOGY

The procedure for conducting a study using Q-methodology consists of the following six basic steps: (1) developing a concourse on the research topic; (2) developing a representative Q-sample; (3) selection of P-sample; (4) conducting Q-sorting; (5) data analysis, and (6) factor interpretation (see Fig. 1).

### Concourse

The concourse theory is generalized as “universes or populations of statements.” It usually consists of a set of all possible aspects that are related to the topic of study [12, 13]. In other words, it is the synthesis of all the ideas, beliefs, attitudes,

and opinions [14] that people say or think about research topics [8]. The goal of this approach is to reveal the diversity of opinions on the topic as much as possible [14].

The methods are often used for the development of statements in concourse: (1) qualitative methods, such as structured interviews and thorough interviews; (2) quantitative methods: the statements based on previous studies [15]. Often, a combination of both methods is applied by Q-methodologists to ensure that a diversity of all possible views on the research topic are obtained. For example, in the study by Hazen et al. (2016) [10], there was a concourse of 116 statements collected from interviews with pharmaceutical and medical experts and based on the literature, in line with the research aims.

### Q-sample

The next stage is refinement, and the concentration of statements from the original concourse to obtain a representative set of statements is known as the Q-sample. The purpose of this step is not only to reduce the number of statements but also to maintain the representativeness of all the points of view contained in the concourse [16]. Representativeness in the conduct of the Q-methodology is related to the representativeness of the Q-sample. It is important that all key statements related to the topic of the survey appear in the Q-sample. Therefore, the development of a Q-sample requires diligent care and attention.

Two methods for developing a Q-sample are used to extract statements from concourse, namely the unstructured (inductive) and structured (deductive) methods [7]. In an unstructured method, there are a set of statements selected randomly without effort to ensure coverage of all sub-issues from the concourse [7]. According to this approach, the researcher chooses statements if there is a theoretical limit related to the topic of interest [17]. In a structured sample, statements are systematically and structurally selected based on theoretical considerations [17] with great attention on the coverage of sub-issues in the selection process of statements. The structured sample is often supported on the basis of use of the factorial design [7]. For example, in the research by Renberg et al. (2010) [11], the 3×3×3 matrix was developed from three dimensions: (1) quality assessment base; (2) focus of pharmacy encounter; and (3) power relationship. And in each dimension, there are three sub-dimensions. Based on the developed matrix, a Q-sample of 54 statements was formed by selecting three appropriate statements from concourse and then 27 combinations of the sub-dimensions of the matrix were filled in.

An appropriate size for the Q-sample is usually from 20 to 100 statements [18]. An ideal number in a Q-sample is usually between 40 and 80 statements [17, 19, 20]. Some studies were

performed in only a small number of 18 statements, while others carried out up to 140 statements [8].

The selected statements should present positive and negative sides as well as neutral opinions on the research topic. However, though the balance between the two sides is not necessarily equal, the transformation of a positive statement into a negative statement to reflect negative opinions is also not required. This is due to the fact that each statement carries both opinions in life [21].

Finally, the statements must be re-written in simple, short sentences with a clear and precise meaning that is consistent with the original statement [14] and desirable to keep the everyday language familiar to participants [12]. In the Q-methodology, the statements in the Q-sampling are not only presented in a writing form but can also include sculptures, works of art, images [7], records, and audio [16].

### P-sample

A group of participants that performs the sorting of statements in the Q-sample is called a P-sample. Participants are recruited to represent the breadth of viewpoints in a target population [8, 14, 22], and not for the purpose of evaluating the distribution of opinions across the population [7]. Thus, in the Q-study, researchers not randomly selected respondents from a particular population [14, 23, 24], but, on the contrary, they intentionally recruited respondents with potentially diverse points of view in accordance with the purposes and orientation of the sample [7].

The nature of the statistical method in Q-methodology is the “inverted” factor analysis [25]. In the Q-method, respondents are considered as dependent variables in contrast to all the R-method studies where statements are considered as dependent variables [21]. Therefore, too many variables are not required to make the analysis process and the study results clearer [21]. The Q-methodology does not require a large number of participants [16, 24]. Between 40 to 60 participants are usually effective enough for most studies using Q-methodology [4, 8, 18, 26]. However, reliable results can be achieved with a much smaller number of participants [26]. Some Q-studies have been published with the participation of only 12 people [27].

### Q-sort

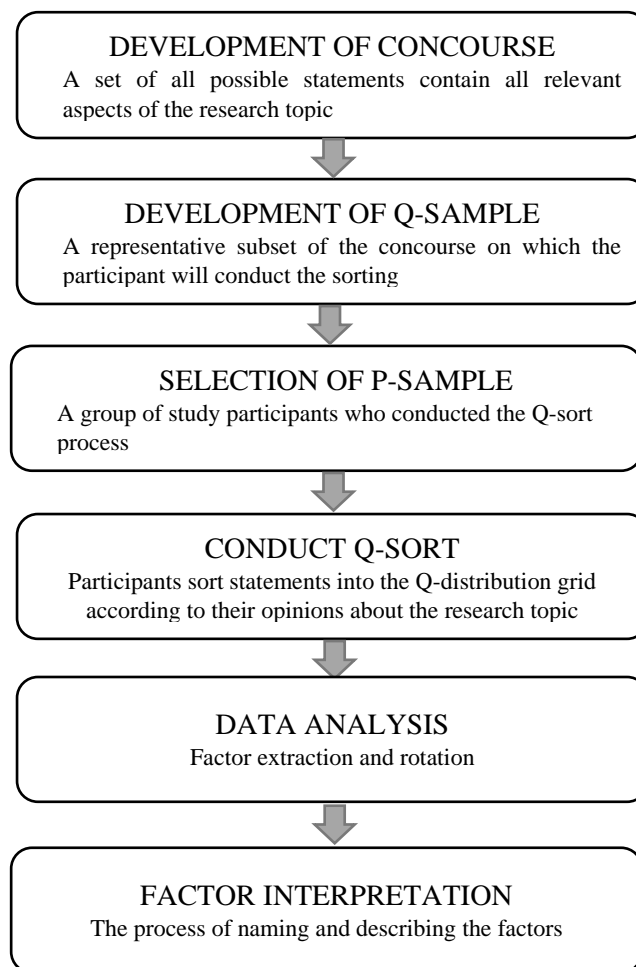
Prior to the collection of data on Q-sorting, researchers need to develop a Q-distribution grid (for example, as shown in Fig. 2). The point scale can range from (-3 to +3); (-4 to +4) to (-5 to +5) [16] or (-6 to +6) [4], depending on the number of statements in the Q-sample [6]. For example, if there are less 40 statements, then a 9-point rating scale (-4 to +4) is used; for 40 to 60 statements, an 11-point scale (-5 to +5) is used; for more than 60 statements, a 13-point scale (-6 to +6) is used [21].

The Q-distribution grid is usually formed as a quasi-normal distribution (bell-shaped diagram), based on an assumption that there are a few answers where participants would choose the most agree and the most disagree [28]. Moreover, for a good approach, the kurtosis of distribution to make the pyramid flat or steep are also considered. The distribution should be flat in research on the experts’ opinions or a more complex research topic. While the distribution should be steeper in research on the general public opinions with limited knowledge on the research topic or simple research issues, so that the majority of the respondents’ answers appear in the middle of the pyramid [21].

The data collection through Q-sort gives several advantages over traditional questionnaires using the Likert scale. In the Q-sort process, the respondents cannot choose to agree to all questions or give negative answers to all questions. Participants must be sorted into a fixed and forced distribution [29]. Nevertheless, the use of different point ranges and

distribution forms do not have a significant effect on the final results [30]. Thus, the point scale range and distribution shape of the Q-grid can be changed according to the convenience of participants [31].

Each statement from the Q-sample are randomly numbered and then printed on cards. Respondents are asked to sort cards in a forced quasi-normal grid in terms of their degree, from most disagreement to most agreement with the research topic. In this “forced” sorting process, only one statement is placed in one cell, and the subjective neutrality of participants is presented by statements sorted closer to the middle of the distribution [32]. This sorting process is also known as Q-sorting. The Q-sorts that are completed by the participants are considered representative of their views on the topics of interest.



**Fig. 1:** Procedure for conducting a study using Q-methodology.

### Data analysis

In Q-methodology, the by-person factor analysis aims to determine the number of participant groups (also known as factors), wherein each group has similar points of view [16, 33]. The points of view of the participants are grouped on the basis of the similarity of the sort or rank of statements on their Q-sort [1].

There are currently several specialized packages available for the data analysis using Q-methodology. PCQ is the best commercial product. PQMethod—effective software and available for free download from: <http://schmolck.userweb.mwn.de/qmethod>; Ken-Q Analysis is a web application, with which one can download for free from: <http://shawnbanasick.github.io/ken-q-analysis>. Such specialized packages are recommended, as they facilitate data entry and make data analysis processes simpler.



because they were highly satisfied with the following statements: “I trust the quality of the medicine purchased at the pharmacy” (+4); “I get the necessary medicine in the required amount” (+4).

### CONCLUSION

This paper presented the basic steps for doing the Q-methodology. A pilot study was then conducted as an example to describe the application of this method in the field of pharmacy. As a method that combines the advantages of both qualitative and quantitative research methods, the Q methodology is a powerful and useful method that could be very effective in pharmacy research. Using Q methodology will provide another research tool for researchers in the future to better understand the behavior, attitudes, and the perceptions of clients and experts in the pharmaceutical field.

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